

INGLESIDE DEVELOPMENT CORPORATION 4(B)								
ACCOUNT 23	DESCRIPTION	2018-19 Actual	2019-2020 Budget Total	2019-20 Actual	2020-21 Budget	2020-21 Budget July 31 2021	2020-21 Estimate	2021-22 Budget Prelim
4013	SALES TAX	594,808	316,564	553,419	600,000	291,322	400,000	400,000
4550	INTEREST INCOME	20,053	18,000	16,009	17,165	1,521	2,000	2,000
	<b>TOTAL REVENUES</b>	<b>614,861</b>	<b>334,564</b>	<b>569,428</b>	<b>617,165</b>	<b>292,843</b>	<b>402,000</b>	<b>402,000</b>
	<b>COMMUNITY DEVELOPMENT</b>							
545	PARKS & RECREATION	0	870,000	81,331	100,000	900	100,000	100,000
547	BEAUTIFICATION	0	5,000	160	10,000	-	10,000	10,000
	<b>TOTAL COMMUNITY DEVELOPMENT</b>	<b>0</b>	<b>875,000</b>	<b>81,491</b>	<b>110,000</b>	<b>900</b>	<b>110,000</b>	<b>110,000</b>
	<b>BUSINESS DEVELOPMENT</b>							
548	WORKFORCE				1,000	-	1,000	1,000
561	EXPIRETENTION OF EXISTING BUSINESS	0	5,000	199	7,500	254	1,000	7,500
562	NEW BUSINESS DEVELOPMENT	0	50,000	7,956	50,000	1,085	5,000	50,000
731	FAÇADE GRANT	21,615	50,000	19,281	50,000	5,999	20,000	25,000
563	CORPORATE ATTRACTION				100,000	12,000	50,000	100,000
	DOWNTOWN REVITALIZATION				100,000	-	100,000	437,252
	SINGLE FAMILY HOUSING FEES				-	-	-	75,000
	<b>TOTAL BUSINESS DEVELOPMENT</b>	<b>21,615</b>	<b>105,000</b>	<b>27,436</b>	<b>308,500</b>	<b>19,338</b>	<b>177,000</b>	<b>695,752</b>
	<b>MARKETING &amp; PROMOTIONS</b>							
662	TRADE SHOWS				10,000	-	5,000	15,000
500-661	PROMOTION 10% OF REVENUES	-	100,000	700	60,000	300	10,000	25,000
	<b>TOTAL MARKETING &amp; PROMOTIONS</b>	<b>-</b>	<b>100,000</b>	<b>700</b>	<b>70,000</b>	<b>300</b>	<b>15,000</b>	<b>40,000</b>

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23	<b>OPERATIONS</b>							
101	SALARY REIMBURSEMENT	15,000	35,000	35,000	35,000	29,167	35,000	35,000
201	OFFICE SUPPLIES/EQUIPMENT	-	2,500	957	5,000	697	5,000	5,000
204	COPIES/PRINTING	0	1,000	215	1,000	-	100	1,000
214	UNIFORMS	0	-	-	1,000	372	1,000	1,000
405	ADVERTISING & LEGAL NOTICES	0	5,000	329	1,000	-	200	1,000
410	AUTO ALLOWANCE	-	-	-	-	-	-	3,000
431	INTERNET SERVICES	5,000	-	-	-	-	-	-
438	ERRORS & OMISSIONS INSURANCE	0	300	-	300	300	300	300
465	ATTORNEY FEES	0	1,000	-	1,000	-	1,000	1,000
500-474	IDC SHARE OF WEB PAGE	-	20,000	32,700	20,000	60	20,000	20,000
478	AUDIT	0	2,900	-	2,900	2,900	2,900	5,000
480	ECONOMIC DEVELOPMENT				28,465	462	10,000	30,000
484	SPEDC	4,694	5,000	4,694	5,000	4,694	4,694	5,000
500-510	TRAINING/TRAVEL	1,495	20,000	2,852	20,000	2,837	12,000	25,000
515	DUES & SUBSCRIPTIONS	0	5,000	555	8,000	1,914	5,000	10,000
655	DEBT-INTEREST	0	1,748	-	-	-	-	-
	<b>TOTAL OPERATIONS</b>	<b>26,189</b>	<b>99,448</b>	<b>77,303</b>	<b>128,665</b>	<b>43,402</b>	<b>97,194</b>	<b>142,300</b>
	<b>TOTAL EXPENDITURES</b>	<b>47,803</b>	<b>1,179,448</b>	<b>186,930</b>	<b>617,165</b>	<b>63,939</b>	<b>399,194</b>	<b>988,052</b>
	<b>Current Net Surplus/(Deficit)</b>	<b>567,058</b>	<b>(844,884)</b>	<b>382,498</b>	<b>-</b>	<b>228,904</b>	<b>2,806</b>	<b>(586,052)</b>
	<b>Beginning Available Fund Balance</b>	685,558	1,252,616	1,252,616	1,635,114	1,635,114	1,635,114	1,637,920
	<b>Ending Available Fund Balance</b>	1,252,616	407,732	1,635,114	1,635,114	1,864,018	1,637,920	1,051,869